

Kentucky Association of Counties

Bringing it down a notch: De-escalation techniques for the workplace

De-escalate definition

to decrease in intensity or magnitude, to reduce the intensity of (a conflict or potentially violent situation)

"Decreasing the intensity of a situation through strategies, techniques and tactics." – Jack Ryan, Legal and Liability Risk Management Institute



Why do we have confrontations in the workplace?

• Stress of the unknown: What is it going to cost me? What hoops am I going to have to jump through? How will it effect my way of life?

• Conflict: new regulation, rule or laws, family court, dispute over tax bills

• **Personality differences:** alphas personalities: It's not personal, so don't make it personal.



Signs of agitation

- Aggressive posture
- Raised voice
- Pacing
- Balled fist
- Out of the ordinary hand movements
- Facial expressions
- High pitched voice
- Rapid speech
- Verbally abusive/threats



Techniques for de-escalation

- Communicate effectively.
- Active listening: eyes, ears, mouth
- Stay calm and maintain personal control.
- Be honest and open.
- Be apologetic: "I'm sorry," goes a long way.
- Be confident and nonthreatening.
- Show empathy.
- Express genuine concern.
- Don't judge.



Strategies for de-escalation

Have an action plan.





Strategies for de-escalation

• **Stall:** Take a moment to refocus.

• Focus the blame: On the state, Frankfort, etc.

• Tag team: Have a coworker take over communication.

• Intervention: Call in the boss.



Tactics to prepare for the last resort of self defense

Create and maintain distance where possible.

Plan an escape route.

 Position yourself to place barriers or shields between you and the individual.



Some people are just ______.



Plan B

When all else fails...











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